


| US\$ Rates 2018 <i>Updated Jan 2018</i> | | RACK | |  ROBIN POPE SAFARIS MALAWI ZAMBIA ZIMBABWE | | | | |
|---|--|---|-----------|--|---------------|-----------------|--------------------------------------|--|
| Peak Season | July - Oct | | | | | | | |
| Shoulder Season | 22 May - 30 Jun | | | | | | | |
| Emerald Season | 1 Jan - 21 May & Nov - Dec | | | | | | | |
| ZAMBIA | | | | | | | | |
| South Luangwa | | | | | | | | |
| Property | Accommodation | Opening dates | Rates | Park Costs, LCCF & TL | Jul - Oct | 22 May - 30 Jun | 1 Jan - 21 May Nov - Dec | |
| Nkwali Camp | Bush chalets x 5 Honeymoon chalet x 1 | Open all year | pppn | 60 | 645 | 505 | 445 | |
| Luangwa River Camp | Bush suites x 5 | Open 22 Jan - 30 Nov | pppn | 60 | 590 | 485 | 445 | |
| Late Arrival - Luangwa River Camp | Arrivals after 4pm on D,B&B basis. | Open 22 Jan - 30 Nov | pppn | 60 | 295 | 245 | 225 | |
| Tena Tena | Safari tents x 6 | Open 22 May - 31 Oct | pppn | 85 | 880 | 730 | closed | |
| Nsefu Camp | Rondavels x 6 | Open 22 Jan - 31 Mar & 22 May - 20 Nov | pppn | 95 | 880 | 730 | 620 | |
| Safari Houses | | | | | | | | |
| Luangwa Safari House | 4 bedroom house (sleeps 8) | Open mid Mar - mid Jan | per house | 60 | 4650 | 4000 | 3780 | |
| Robin's House | 2 bedroom house (sleeps family 5 or 4 adults) - minimum 2 adults & 1 child | Open all year | pppn | 60 | 770 | 670 | 615 | |
| Walking Safaris | | | | | | | | |
| Luangwa Bush Camp | 2 Meru tents max 4 pax | Open Jun - Oct | pppn | 85 | 720 | 580 | closed | |
| Mobile Walking Safari | 3 Meru tents max 6 pax, no min. | Open Jun - Oct (set departure dates and availability: http://www.robinpopesafaris.net/booking-info.php#availability) | | | | | | |
| | | 29 Jun departure | pp | 630 | N/A | 5072 | closed | |
| | | 7 night departures | pp | 630 | 5333 | 4397 | closed | |
| | | 9 night departures | pp | 820 | 6917 | N/A | closed | |
| Livingstone | | | | | | | | |
| Property | Accommodation | Opening dates | Rates | Park Costs, CCF & TL | Jul - Oct | 22 May - 30 Jun | 1 Jan - 21 May Nov - Dec | |
| Stanley Safari Lodge | Cottages (5 open & 1 closed) | Open all year | pppn | 10 | 520 | 460 | 415 | |
| | Open suites (with private plunge pool) x 2 - includes 1 family suite | Open all year | pppn | 10 | 610 | 520 | 460 | |
| | Closed colonial suites (with private plunge pool) x 2 - includes 1 family suite | Open all year | pppn | 10 | 680 | 640 | 520 | |
| MALAWI | | | | | | | | |
| Majete Wildlife Reserve - NOTE: 1% Tourism Levy to be added | | | | | | | | |
| Property | Accommodation | Opening dates | Rates | Park Costs & CCF | Jul - Oct | 22 May - 30 Jun | 1-16 Jan, 09 Feb - 21 May, Nov - Dec | |
| Mkulumadzi | Bush chalets x 8 (incl. 2 family suites & 1 honeymoon) | Open 1 - 16 Jan & 09 Feb - 16 Jan 19 | pppn | 30 | 470 | 405 | 370 | |
| | Four-night Special (can combine with Safari Rate) | 4+ nights | pppn | 30 | 425 | N/A | N/A | |
| Liwonde National Park - NOTE: 1% Tourism Levy to be added | | | | | | | | |
| Property | Accommodation | Opening dates | Rates | Park Costs & CCF | Jul - Oct | 22 May - 30 Jun | 27 Apr - 21 May Nov - Dec | |
| Kuthengo Camp | Safari Tents x 4 | Open 27 April - 16 Jan 19 | pppn | 55 | 500 | 415 | 370 | |
| | Four-night Special (can combine with Safari Rate) | 4+ nights | pppn | 55 | 450 | N/A | N/A | |
| Lake Malawi National Park - NOTE: 1% Tourism Levy to be added | | | | | | | | |
| Property | Accommodation | Opening dates | Rates | Park Costs & CCF | Jul - Oct | 22 May - 30 Jun | 16 Mar - 21 May Nov - Dec | |
| Pumulani | Lake View Villas x 5 | Open 16 Mar - 7 Jan 19 | pppn | 15 | 490 | 405 | 370 | |
| | Bush View Villas x 5 | Open 16 Mar - 7 Jan 19 | pppn | 15 | 415 | 355 | 320 | |
| | Lake of Stars Special (can combine with Safari Rate) | 4+ nights | pppn | 15 | -5% | N/A | N/A | |
| ZIMBABWE | | | | | | | | |
| Mana Pools National Park | | | | | | | | |
| Property | Accommodation | Opening dates | Rates | Park Costs, CCF & TL | Jul - Oct | 22 May - 30 Jun | 1 - 21 May | |
| John's Camp | Safari tents x 6 | Open May - 31 Oct | pppn | 65 | 780 | 680 | 680 | |
| | Four-night Special (can combine with Safari Rate) | 4+ nights | pppn | 65 | 700 | N/A | N/A | |
| RPS 2018 SPECIAL OFFERS | | | | | | | | |
| Special | Details | Operating dates | Rates | Park Costs & TL | Jul - Oct | 22 May - 30 Jun | 1 Jan - 21 May Nov - Dec | |
| River Journeys | 7 nts between Luangwa River Camp, Nsefu & Nkwali (min 2 guests). Single supplement \$215 per night | 22 Jan - 31 Mar | pppn | 75 | N/A | N/A | 388 | |
| NO Single Supplement | All camps and lodges. Note: If 4 or more singles then 30% surcharge applies | All year | N/A | N/A | 0 | 0 | 0 | |
| Safari Rate | Applies when staying 7+ nights at RPS properties | All year | pppn | Refer to camp | -10% | -10% | -10% | |
| | Applies when staying 10+ nights at RPS properties | All year | pppn | Refer to camp | -15% | -15% | -15% | |
| Second child free | For children under 16 years - youngest child goes free. Park costs and levies payable | All year | pppn | Refer to camp notes | N/A | N/A | N/A | |
| Four night special | Discounted rate at Mkulumadzi, Kuthengo Camp, Pumulani and John's Camp. | Refer to respective property | pppn | Refer to camp | Refer to camp | Refer to camp | Refer to camp | |
| Wildlife Safari Week | 7+ nights in South Luangwa RPS camps. Camp order given 2 weeks before arrival (min 2 camps) | 22 May to 31 Oct | pppn | Refer to camp | 685 | 605 | N/A | |
| PACKAGES AT GREAT SAVINGS - we have a range of sample packages across Zimbabwe, Zambia & Malawi. These come with great saving - http://www.robinpopesafaris.net/agents/ . | | | | | | | | |
| KAWAZA VILLAGE - overnight stay: US\$165 pppn Full amount divided between Village and School. If staying at RPS property the night before then a vehicle and guide will accompany guests for the overnight stay. Includes: accommodation in a traditional hut, meals (local food but an option of rice and chicken is always available), bottled water (if going with RPS guide who will have a cooler bag). | | | | | | | | |

NOTES

PARK COSTS (LJCCF & TL: Park Costs, (Luangwa) Conservation & Community Funds & Tourism Levy not included in the nightly rate - **to be added (non-commissionable). Refer to respective property for applicable rate.**

GROUP RATES 10+ full paying guests - 10% off rate.

TOUR LEADERS with min group of 4 full paying guests, in guest accommodation (at our discretion) - US\$ 250 nett pppn.

South Luangwa

SOUTH LUANGWA RATES INCLUDE: All meals, all gameviewing activities (2 per day - game drives or walking safaris), laundry, bar, transfers to/from Mfuwe Airport, meet & greet at Lusaka & Mfuwe Airports.

SOUTH LUANGWA RATES EXCLUDE: Visas, flights, TL, LCCF & park costs.

ROAD TRANSFERS: South Luangwa inter-camp transfers included in the rate.

PRIVATE VEHICLE: Charged per day at US\$520 in High Season, US\$315 in Shoulder Season & US\$210 in Emerald Season. Group of 4+ will automatically get private vehicle.

NKWALI CAMP, LUANGWA RIVER CAMP & LUANGWA SAFARI HOUSE

CHILD POLICY: Children over the age of 7 years are welcome; 7 - 11 years = 45% of adult sharing rate (+ \$30 park costs, LCCF & TL); 12 - 16 years = 65% of adult sharing rate (+ \$60 park costs, LCCF & TL).

NSEFU CAMP & TENA TENA CAMP

CHILD POLICY: Children over the age of 12 years are welcome; no child rate.

ROBIN'S HOUSE

CHILD POLICY: Children of all ages are welcome; 1-6 years = 20% of adult sharing rate (+ \$30 park costs, LCCF & TL for ages 5 years+; under 5 years = FOC); 7 - 11 years = 45% of adult sharing rate (+ \$30 park costs, LCCF & TL); 12 - 16 years = 65% of adult sharing rate (+\$60 park costs, LCCF & TL).

LUANGWA BUSH CAMPING

CHILD POLICY: Minimum age is 16 years.

MOBILE WALKING SAFARI

These rates are based on per person sharing for the full safari in South Luangwa 7 nights (1 night Nkwali, 5 nights mobile camp, 1 night Nsefu) or 9 nights (1 night Nkwali, 7 nights mobile camp, 1 night Nsefu).

CHILD POLICY: No children are permitted on the Mobile Walking Safari - minimum age is 21 years.

Livingstone**STANLEY SAFARI LODGE**

RATES INCLUDE: All meals, bar, laundry, transfers to/from Livingstone Airport, a guided tour of the Victoria Falls (Zambian and Zimbabwean side - visas and entry fees are not included), mountain biking, walking safaris in Mosi-Oa-Tunya National Park (to see Rhinos. Entry fees included), village and museum tour.

RATES EXCLUDE: Visas, flights and entry fees at Vic Falls (US\$20 per person subject to change) TL & CCF.

CHILD POLICY: Children of all ages are welcome; 1-6 years = 20% of adult sharing rate; 7 - 11 years = 45% of adult sharing rate; 12 - 16 years = 65% of adult sharing rate.

AIR TRANSFERS: per seat, min 2, one way: Livingstone-Kasane Airport (Botswana) approx. \$205 (+/- 1 hr, 30 min).

ROAD TRANSFERS: per seat, min 2, one way: Stanley-Vic Falls Apt/Hotels US\$55 (+/- 1 hr); Stanley-Kasane Apt/Hotels US\$75 (+/- 1 hr 45 min).

OTHER ROUTES AVAILABLE ON REQUEST.

Majete Wildlife Reserve**MKULUMADZI LODGE**

RATES INCLUDE: All meals, laundry, bar, all gameviewing activities (2 per day - game drives or walking safaris), transfers to/from Nchalo/Majete Airstrip, meet & greet at Lilongwe Airport.

RATES EXCLUDE: Visas, airport taxes, flights, TL, CCF & park costs.

CHILD POLICY: Children of all ages are welcome; 1-6 years = 20% of adult sharing rate (+ US\$15 park costs for ages 6 years+; under 5 years = FOC); 7 - 11 years = 45% of adult sharing rate ((+ US\$15 park costs); 12 - 16 years = 65% of adult sharing rate (+ US\$15 park costs).

AIR TRANSFERS: per seat, min 2, one way: Lilongwe-Majete from \$360 (+/-1.5hr), Mfuwe-Majete from \$615 (+/-2hr 30 min), Mkulumadzi-Pumulani from \$405 (+/-1hr 10min).

ROAD TRANSFERS: per seat, min 2, one way: Lilongwe-Mkulumadzi US\$230 (+/- 6 hrs), Blantyre-Mkulumadzi US\$70 (+/- 2 hrs), Mkulumadzi-Pumulani \$220 (+/- 5hr).

OTHER ROUTES AVAILABLE ON REQUEST.

Liwonde National Park**KUTHENGO CAMP**

RATES INCLUDE: All meals, laundry, bar, all gameviewing activities (2 per day - game drives or walking safaris), transfers to/from Makanga Airstrip, meet & greet at Lilongwe Airport.

RATES EXCLUDE: Visas, airport taxes, flights, TL, CCF & park costs.

CHILD POLICY: Children of all ages are welcome; 1-6 years = 20% of adult sharing rate (+ US\$15 park costs for ages 6 years+; under 5 years = FOC); 7 - 11 years = 45% of adult sharing rate ((+ US\$15 park costs); 12 - 16 years = 65% of adult sharing rate (+ US\$15 park costs).

AIR TRANSFERS: per seat, min 2, one way: Mfuwe/Lilongwe from \$300 (+/-1hr); Lilongwe/Liwonde (1hr) from \$300.

ROAD TRANSFERS: per seat, min 2, one way: Kuthengo/Mkulumadzi (4.5hrs) from \$170; Kuthengo/Pumulani (2.5hrs) from \$115; Blantyre/Kuthengo (2.5hrs) from \$150; Lilongwe/Kuthengo (3-4hrs) from \$190.

OTHER ROUTES AVAILABLE ON REQUEST.

Lake Malawi**PUMULANI**

RATES INCLUDE: All meals, laundry, bar (except premium wines), transfers to/from Monkey Bay, meet & greet at Lilongwe airport, all non-motorized activities (these include fishing, sailing, nature/village walks, sunset cruises on the dhow, kayaking). 4+ nights stay includes on snorkeling excursion.

RATES EXCLUDE: Visas, airport taxes, flights, scuba diving, motorised watersports (snorkeling excursion, waterskiing, fun tube), TL & CCF.

CHILD POLICY: Children of all ages are welcome; 1-6 years = 20% of adult sharing rate; 7 - 11 years = 45% of adult sharing rate; 12 - 16 years = 65% of adult sharing rate.

AIR TRANSFERS: per seat, min 2, one way: Mfuwe-Lilongwe from \$300 (+/-1 hr); Lilongwe-Monkey Bay from \$230 (+/-40 min); Mfuwe-Lilongwe-Monkey Bay from \$505 (+/-3 hr).

ROAD TRANSFERS: per seat, min 2, one way: Lilongwe-Pumulani \$180 (3+ hours).

OTHER ROUTES AVAILABLE ON REQUEST.

Mana Pools National Park**JOHN'S CAMP**

RATES INCLUDE: All meals, all gameviewing activities (2 per day - game drives and walking safaris), laundry, all local drinks, transfers to/from Mana Main and Mana West airstrip.

RATES EXCLUDE: Visas, flights, premium drinks, CCF, TL, Park costs, transfers in and out of Mana.

CHILD POLICY: Minimum age 12 years unless camp is booked exclusively; No child rates.

AIR TRANSFERS: All min 2 seats one way. Victoria Falls/Mana Pools (2h 10mins) US\$423. Harare/Mana Pools (1,5hrs) US\$275.

ROAD TRANSFERS: All min 2 seats, each way. Lusaka/Chirundu road transfer (2,5hrs) \$174 per seat. Chirundu/Mana Pools boat transfer (1,5hrs) \$150 per seat.

OTHER ROUTES AVAILABLE ON REQUEST.

Park Costs

These are fees and levies payable to the various Park Authorities where we operate. This goes towards the upkeep of our parks.

Conservation & Community Fund - for South Luangwa it is Luangwa Conservation & Community Fund (LCCF)

Conservation and Community Levy (US\$10) is designed to help ensure the survival of the various areas/parks we work in for the long term future. Funds are split equally between community and conservation in each area.

Payment and Cancellations

PAYMENT 25% deposit of the accommodation is required to confirm a booking. Flights to be paid in full before they can be issued. Balance due 30 days prior to arrival.

CREDIT CARD facilities available at Stanley Safari Lodge, Nkwali and Pumulani. 4.5% surcharge applicable.

CANCELLATION confirmation to 91 days 20% of accommodation only, then of full invoice (excluding park costs) 90-61 days 25%, 60-31 days 50%, 30-0 days 100%.

Cancellation fees will be applied and so we highly recommend that you ensure full "Trip Cancellation Insurance" is bought at time of confirmation.

PROVISIONAL BOOKINGS will be held for 14 days and then must be confirmed or released.

RATES AND CONDITIONS SUBJECT TO CHANGE WITHOUT NOTICE.

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